

# Duplicitous

## How **We The People** Can Reclaim America

*"Our true enemy is ignorance & apathy."*



### Companion Guide

#### Introduction:

- 1) Duplicitous has been defined as \_\_\_\_\_
- 2) According to our research there are three types of Americans:
  - a) \_\_\_\_\_
  - b) \_\_\_\_\_
  - c) \_\_\_\_\_
- 3) Which one of these best describes you? \_\_\_\_\_
- 4) Which one of these would you like to be? \_\_\_\_\_
- 5) This book discusses the importance of finding a balance between \_\_\_\_\_ (which leads to \_\_\_\_\_) and \_\_\_\_\_ (which leads to \_\_\_\_\_).

#### Chapter 1:

- 1) Yes/No \_\_\_\_ If a person owns a home that is equipped with air conditioning, cable or satellite TV, DVD player, refrigerator, microwave oven, stereo and automatic dishwasher, and he/she owns a car, cell phone and has enough food to eat, would you consider this person to be living in poverty?
- 2) Is it more important for you to be right or to be correct? \_\_\_\_\_
- 3) Perception is \_\_\_\_\_
- 4) What seven factors affect perception?
  - a) \_\_\_\_\_
  - b) \_\_\_\_\_
  - c) \_\_\_\_\_
  - d) \_\_\_\_\_
  - e) \_\_\_\_\_
  - f) \_\_\_\_\_
  - g) \_\_\_\_\_
- 5) \_\_\_\_\_ was known for politics and policies that crossed party lines.

#### Chapter 2:

- 1) What are the four types of grading systems described and what economic systems are they compared to?
  - a) \_\_\_\_\_

- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_

2) Who wrote Federalist #10? \_\_\_\_\_

3) This book describes seventeen differences between conservatives and progressives. What are they?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_
- e) \_\_\_\_\_
- f) \_\_\_\_\_
- g) \_\_\_\_\_
- h) \_\_\_\_\_
- i) \_\_\_\_\_
- j) \_\_\_\_\_
- k) \_\_\_\_\_
- l) \_\_\_\_\_
- m) \_\_\_\_\_
- n) \_\_\_\_\_
- o) \_\_\_\_\_
- p) \_\_\_\_\_
- q) \_\_\_\_\_

4) What are the three influential powers for the Republican Party?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_

5) What are the three influential powers for the Democratic Party?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_

Chapter 3:

1) What four Constitutional Amendments were enacted during the Progressive Era (1890 - 1920)?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_

2) What are these progressives known for?

- WEB Du Bois \_\_\_\_\_
- John Dewey \_\_\_\_\_
- Frank Goodnow \_\_\_\_\_
- Woodrow Wilson \_\_\_\_\_
- Horace Mann \_\_\_\_\_

3) Who started the battle for voting rights for American women? \_\_\_\_\_

Chapter 5:

1) What is American exceptionalism? \_\_\_\_\_

2) What makes the United States of America exceptional and unique?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_
- e) \_\_\_\_\_
- f) \_\_\_\_\_
- g) \_\_\_\_\_
- h) \_\_\_\_\_
- i) \_\_\_\_\_
- j) \_\_\_\_\_
- k) \_\_\_\_\_

3) Who are the three Founders described in the book and why are they significant?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_

Chapter 7:

1) What is the significance of the 1876 Presidential election? \_\_\_\_\_

2) Oligarchy is \_\_\_\_\_

3) What are the three groups of activities as described by Maslow?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_

4) What is an oligarchy? \_\_\_\_\_

5) What are two examples of an oligarchy?

- a) \_\_\_\_\_
- b) \_\_\_\_\_

6) The US government structure is a combination of two important concepts:

- F \_\_\_\_\_
- R \_\_\_\_\_

7) Between 1792 and 1910, the average federal debt was between \_\_\_\_ and \_\_\_\_ percent of GDP.

8) Between 1930 and 2000, the average federal debt was about \_\_\_\_ percent of GDP.

9) Between 1901 and 1930, the government did not run a deficit for \_\_\_\_ out of the \_\_\_\_ years.

10) Between 1931 and 2014, the government did not run a deficit for \_\_\_\_ out of the \_\_\_\_ years.

Chapter 8:

1) Statism is \_\_\_\_\_

2) What is the significance of Jekyll Island? \_\_\_\_\_

3) Approximately what percentage of the world's wealth was represented at Jekyll Island? \_\_\_\_\_

4) Those in attendance at the Jekyll Island meeting had five objectives:

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_
- e) \_\_\_\_\_

5) In November 2008, Zimbabwe's monthly inflation rate was \_\_\_\_\_ percent.

6) Zimbabwe's unemployment rate in January 2009 was \_\_\_\_\_ percent.

Chapter 9:

1) What are the 3 C's?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_

2) What are the 3 T's?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_

Chapter 10:

1) The Tea Party Movement has had some success because \_\_\_\_\_

2) The Occupy Wall Street Movement has had limited success because \_\_\_\_\_

Chapter 11:

1) How did Steve Jobs get people to do what he wanted them to do? \_\_\_\_\_

2) What are the four most important words related to how to get others to pay attention?

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_

3) This book provides eleven specific task-oriented activities that will, over time, generate results:

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_
- e) \_\_\_\_\_
- f) \_\_\_\_\_
- g) \_\_\_\_\_
- h) \_\_\_\_\_
- i) \_\_\_\_\_
- j) \_\_\_\_\_
- k) \_\_\_\_\_

4) Why was AJ Bombers successful? \_\_\_\_\_

Chapter 12:

1) P.A.R.M. Stands for:

- P \_\_\_\_\_
- A \_\_\_\_\_
- R \_\_\_\_\_
- M \_\_\_\_\_

2) Have \_\_\_\_\_ as to What Your \_\_\_\_\_ Is to Your Business Community.

3) The 7 Fundamentals of a Perfect Presentation:

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_
- e) \_\_\_\_\_
- f) \_\_\_\_\_
- g) \_\_\_\_\_

4) The 5 tools that must be included in your script in order to give perfect presentations are:

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_
- e) \_\_\_\_\_

5) Some of the biggest mistakes that I see when asking for the MONEY!

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_
- e) \_\_\_\_\_
- f) \_\_\_\_\_
- g) \_\_\_\_\_
- h) \_\_\_\_\_

i) \_\_\_\_\_

### Chapter 13:

1) Write your own vision statement: \_\_\_\_\_

A vision statement focuses on the potential inherent in the company's future, or what it intends to be.

Example: "Amazon's vision is to be Earth's most customer centric company; to build a place where people can come to find and discover anything they might want to buy online."

2) Write your own mission statement: \_\_\_\_\_

A mission statement reflects every facet of your business: the range and nature of the products you offer, pricing, quality, service, marketplace position, growth potential, use of technology, and your relationships with your customers, employees, suppliers, competitors and the community.

Example: Public Broadcasting System -> "To create content that educates, informs and inspires."

### Chapter 15:

1) What is the date written at the top of the Declaration of Independence? \_\_\_\_\_

2) Who was the Declaration of Independence written for? \_\_\_\_\_

3) How many representatives from Virginia signed the Declaration of Independence? \_\_\_\_\_

4) What are the first three words of the Preamble to the United States Constitution? \_\_\_\_\_

5) How many Articles does the US Constitution have? \_\_\_\_\_

6) How many Amendments does the US Constitution have? \_\_\_\_\_

7) Who was the Secretary for the convention that generated the US Constitution? \_\_\_\_\_

8) Representatives signed the US Constitution from all but this state: \_\_\_\_\_

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