

**Companion Guide**

# Leading . America

*The Authentic Leader's Guide to  
Life, Liberty & the Pursuit of Happiness*



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## Introduction

1) To be an authentic leader, you have to... (p. 20)

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2) We have determined that the strength and character of the United States is founded upon the support structure of which four critical groups of leaders? (p. 23)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_

## Chapter 1

1) What are the definitions of Freedom and Security? (p. 30)

Freedom is \_\_\_\_\_  
Security is \_\_\_\_\_

2) In your opinion, which type of environment improves the chances of generating the highest number of authentic leaders: one based on Freedom or one based on Security? Why?

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3) What are the 12 qualities of a great teacher? (p. 33)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_
- J) \_\_\_\_\_
- K) \_\_\_\_\_
- L) \_\_\_\_\_

4) What are 4 types of grading systems? (p. 36)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_

5) What are the 11 things that make the USA unique and exceptional? (p.41)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_

- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_
- J) \_\_\_\_\_
- K) \_\_\_\_\_

6) What does the phrase Life, Liberty & the Pursuit of Happiness mean to you? (p. 44)

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7) What is the proper role of government? (p. 47)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_

8) Examples of destructive behaviors include... (p. 48)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_

9) Examples of constructive behaviors include... (p. 48)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_

10) Fill in the blank. If you want to be happy, be \_\_\_\_\_. (p. 51)

11) Fill in the blank. \_\_\_\_\_ will always come before true happiness. (p. 51)

12) Reckless leaders are \_\_\_\_\_. (p. 54)

13) Authentic leaders are \_\_\_\_\_. (p. 54)

## Chapter 2

1) Who is Carrie Chapman Catt? (p. 62)

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2) What are the 4 components of opportunity? (p. 63)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_

3) What are the 7 components of a job resume? (p. 68)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_

4) What are the 7 components of a cover letter? (p. 70)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_

5) What are the 6 pieces of information you should have for a job application? (p. 70)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_

## Chapter 3

1) Which Myers-Briggs Personality Type best describes you? (p. 80) \_\_\_\_\_

2) What are the 7 intelligence types? (p. 83)

- A) \_\_\_\_\_

- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_

3) What are the 7 learning styles? (p. 87)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_

4) What are the 3 C's? (p. 100)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_

5) What are the 3 T's? (p. 104)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_

6) What are the 9 advantages of a mentor? (p. 114)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_

7) What are the 7 steps of a successful mentoring partnership? (p. 115)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_

## Chapter 4

1) What is I.N.F.L.U.E.N.C.E.? (p. 125)

- I) \_\_\_\_\_
- N) \_\_\_\_\_
- F) \_\_\_\_\_
- L) \_\_\_\_\_
- U) \_\_\_\_\_
- E) \_\_\_\_\_
- N) \_\_\_\_\_
- C) \_\_\_\_\_
- E) \_\_\_\_\_

**Chapter 5**

1) What are the 7 myths of authentic leadership? (p. 141)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_

2) What are the 5 attributes of emotional intelligence? (p. 142)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_

3) What are the 6 leadership styles? (p. 147)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_

4) What are the 5 levels of leadership? (p. 148)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_

5) What are the 3 P's? (p. 149)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_

5) What are the 3 V's? (p. 153)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_

6) What are the 5 pillars of effective leadership communication? (p. 157)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_

## Chapter 6

1) What is the most important thing you can do to increase your likelihood of success? (p. 163)

\_\_\_\_\_

2) What are the 10 elements of a great business plan? (p. 165)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_
- J) \_\_\_\_\_

3) Which DISC Personality Style best describes you? (p. 169) \_\_\_\_\_

4) What does SWOT stand for? (p.171)

- S) \_\_\_\_\_
- W) \_\_\_\_\_
- O) \_\_\_\_\_
- T) \_\_\_\_\_

5) What are the 3 components of great communication? (p. 172)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_

6) What are the 10 steps of effective marketing? (p. 179)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_

- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_
- J) \_\_\_\_\_

### Chapter 7

1) What are the 10 laws of productivity? (p. 193)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_
- J) \_\_\_\_\_

### Chapter 8

1) What does T.A.O.M.A.P. stand for? (p. 209)

- T) \_\_\_\_\_
- A) \_\_\_\_\_
- O) \_\_\_\_\_
- M) \_\_\_\_\_
- A) \_\_\_\_\_
- P) \_\_\_\_\_

2) What are the 3 styles of leadership in the church? (p. 216)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_

3) What are the 7 leadership traits from the Bible? (p. 218)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_

### Chapter 9

1) What are the 3 political philosophies of our founding fathers? (p. 239)

- A) \_\_\_\_\_
- B) \_\_\_\_\_



C) \_\_\_\_\_

2) What are America's 20 greatest engineering achievements of the 20<sup>th</sup> century? (p. 321)

A) \_\_\_\_\_

B) \_\_\_\_\_

C) \_\_\_\_\_

D) \_\_\_\_\_

E) \_\_\_\_\_

F) \_\_\_\_\_

G) \_\_\_\_\_

H) \_\_\_\_\_

I) \_\_\_\_\_

J) \_\_\_\_\_

K) \_\_\_\_\_

L) \_\_\_\_\_

M) \_\_\_\_\_

N) \_\_\_\_\_

O) \_\_\_\_\_

P) \_\_\_\_\_

Q) \_\_\_\_\_

R) \_\_\_\_\_

S) \_\_\_\_\_

T) \_\_\_\_\_

## Chapter 10

1) What are the 5 influence styles? (p. 339)

A) \_\_\_\_\_

B) \_\_\_\_\_

C) \_\_\_\_\_

D) \_\_\_\_\_

E) \_\_\_\_\_

2) What are the 5 steps to increase influence? (p. 340)

A) \_\_\_\_\_

B) \_\_\_\_\_

C) \_\_\_\_\_

D) \_\_\_\_\_

E) \_\_\_\_\_

3) What are the 5 segments of a community? (p. 342)

A) \_\_\_\_\_

B) \_\_\_\_\_

C) \_\_\_\_\_

D) \_\_\_\_\_

E) \_\_\_\_\_

## Chapter 11

1) What are 5 ways to demonstrate love? (p. 354)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_

2) What are 5 ways to demonstrate respect? (p. 359)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_

3) What are 10 steps to help a teen? (p. 367)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_
- J) \_\_\_\_\_

4) What are 20 qualities of a good parent? (p. 370)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_
- H) \_\_\_\_\_
- I) \_\_\_\_\_
- J) \_\_\_\_\_
- K) \_\_\_\_\_
- L) \_\_\_\_\_
- M) \_\_\_\_\_
- N) \_\_\_\_\_
- O) \_\_\_\_\_
- P) \_\_\_\_\_
- Q) \_\_\_\_\_
- R) \_\_\_\_\_
- S) \_\_\_\_\_
- T) \_\_\_\_\_

5) What are the 7 skills of an effective mentor? (p. 378)

- A) \_\_\_\_\_
- B) \_\_\_\_\_
- C) \_\_\_\_\_
- D) \_\_\_\_\_
- E) \_\_\_\_\_
- F) \_\_\_\_\_
- G) \_\_\_\_\_